

Show Report

Kuala Lumpur Convention Centre, MALAYSIA

# THE REGION'S NO. 1 OIL AND GAS SHOW!



(From left) Tan Sri Asmat Kamaluddin, Tun Abdullah bin Haji Ahmad Badawi, Dato' Seri Dr Ahmad Zahid Bin Hamidi, Puan Sharifah Zaida Nurlisha and Encik Hazli Sham Kassim at the Official Opening Ceremony of OGA 2017

Despite the more austere outlook for the industry in 2017, Oil and Gas Asia (OGA) continues to play a pivotal role as a catalyst for the regional Oil & Gas business community. The 2017 exhibition was able to play host to over 1,600 companies from 47 countries and once again demonstrated its immense pulling power in being able to consistently attract the movers and shakers in the global petroleum community.



OGA continues to receive the necessary mix of local and international support including local major players such as ICE Petroleum, Barakah Offshore, Sapura Energy Berhad, Matco

Malaysia Sdn Bhd and Pavillions from Australia, China, France, Germany, Norway, Scotland, Singapore, South Korea, The Netherlands, UK and USA.





"I really enjoyed the tour of OGA 2017. I've seen a lot of innovations especially from the smaller companies in this year's OGA.

By going to these exhibitions, meeting the people who actually make things, it is really an uplifting experience for me.<sup>39</sup>

Datuk Anuar Taib Executive Vice President & CEO Upstream PETRONAS



## **HIGH-PROFILE VIP ATTENDANCE**



Day 1 A Tun Abdullah Ahmad Badawi (left), Advisor of PETRONAS

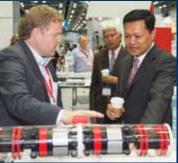
Day 1 Tan Sri Sidek Hassan (left), Chairman of PETRONAS 🔻





Day 2 Datuk Wan Zulkiflee (right), President & Group CEO of PETRONAS

Day 3 Datuk Anuar Taib (right), Executive Vice President & CEO Upstream, PETRONAS V





#### **INSIGHTFUL SESSIONS & FORUMS**



The SUBSEA MALAYSIA conference was organised by SUBSEA UK and was gathered by industry professionals and delegates from around the globe to address issues, determine solutions and ideas and to share the latest developments in the Oil & Gas industry. The speakers represented all corners of the world, presenting in-depth topics that cover current issues such as the Improvement of Pipeline and Flows, Rapid Subsea Repair Methods, Installation of World's First Subsea High-Pressure Thermoplastic Composite Pipe, as well as other topics concerning Subsea.

Organised by the Malaysian Gas Association (MGA) in collaboration with PEMANDU Associates, the Forum on Women in Energy 2017 (FOWiE 2017) discussed the need for greater involvement of women in the Energy sector and how to establish the role of women in driving energy market liberalisation.





"I would like to congratulate the organisers, hosts and those involved in making this forum a success, for giving this opportunity for women and involving the 30% club which will also be able to persuade other women to participate."

**YB Dato' Sri Hajah Nancy Binti Shukri** Minister in the Prime Minister's Department, Malaysia on the Forum on Women in Energy 2017 (FOWiE 2017)

> Special Presentations by Encik Hj M Nasir M Yunus, Head of Drilling, Resource Management, Malaysia Petroleum Management, PETRONAS on topics including Low Cost Drilling Initiatives and Delivering Excellence Through Standardise Cementing Practices across Malaysia.





#### STATISTICS

**20,000 Exhibition Space** 

Special Features



- Forum On Women In Energy 2017 (FOWIE 2017)
- ► Subsea Malaysia Conference
- Special Presentation by PETRONAS



Participating Companies from 47 Countries/Regions



Professional and Trade Visitors from 60 Countries/Nations 11

International Pavilions: Australia, China, France, Germany, North America, Norway, Scotland, Singapore, South Korea, The Netherlands and UK.



The 17th Asian Oil, Gas & Petrochemical Engineering Exhibition (18 - 20 June 2019)

\*This figure includes 16,535 visitors and 5,265 exhibitors who attended the show

### **11 HIGH LEVEL INTERNATIONAL** COUNTRY PAULIONS AT OGA 2017

OGA 2017 played host to an impressive showcase of the latest technologies, equipment and machinery in the fields of Oil, Gas and Petrochemical Engineering from these international countries:



# **OGA IN THE NEWS!**



### **EXHIBITORS HAVE THEIR SAY**

The Exhibitors gave impressive feedback to us during interview sessions as they were satisfied with this year's show!



This year, we have seen a lot of traction, and even got the Deputy Prime Minister of Malaysia to visit our booth as well as the President of PETRONAS.

We also have international partners and other national oil companies who came and expressed their interest to look at us as a solution provider so it has brought a lot of attention.

We are very happy with the outcome of this participation and we definitely look forward to OGA 2019!

Abdul Jalil Maraicar, Group Managing Director & Dato' Muhtar Hashim, Executive Director ICE Petroleum

#### Exhibitors Set to Return

We have been participating in OGA all these years and we will continue to be here. Through OGA, we have strengthened our relationships with existing clients and we are eager to support them as well. We are looking forward to OGA 2019 and in the coming years. We see there is quite a big turnout in terms of people visiting and companies exhibiting this year, it was very well managed and congratulations to the organisers.

Maybe



Kasuma Satria Business Development Director Malaysia/Brunei - Onshore & Offshore **TechnipFMC** 

# by Exhibitors

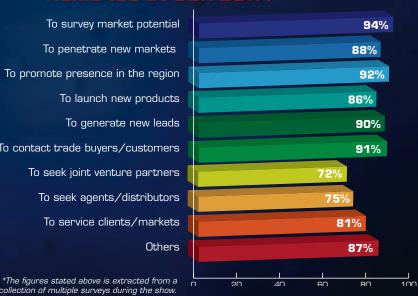
72% Excellent

28%

Good

#### Exhibitors' Objectives Achieued at OGA 2017:

To survey market potential To penetrate new markets To promote presence in the region To launch new products To generate new leads To contact trade buyers/customers To seek joint venture partners To seek agents/distributors To service clients/markets Others



ELLIOTT

We have participated in OGA for more than 6 times already. It is an excellent opportunity to meet and improve relations with our customers and also other attendees of this exhibition. OGA is a very nice exhibition and we are very comfor<u>table joining this event</u>." Mamoru Kura Regional Sales Director, Asia Pacific, Global Service

Elliott Ebara

# UISITOR'S FEEDBACK 92% Visitors Set to Return to Visit OGA 2019!



Visitors' Verdict on OGA 2017

Good A AkerSolutions

<sup>44</sup>Large exhibition space with lots to see, very informative!<sup>33</sup>

Tee Kan Fui Engineer Smartech International Sdn Bhd



#### Visitors' Verdict on the Following Aspects:

- Quality of Exhibitors
- Quantity of Exhibitors
- Service of Exhibitors
- Exhibit Range
- Pre-Fair Information by the Organiser
- Service from the Organiser
- On-Site Information, Services, Signage, Decorations, etc.



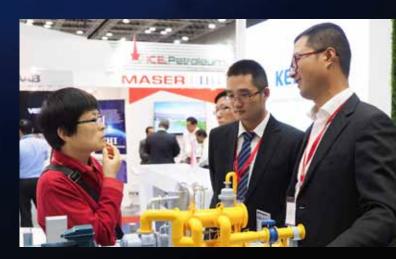
To purchase and source for a specific equipment/machinery/technology To finalise an on-going purchase/procurement To meet existing/new suppliers To see new developments in the industry To get answers to their own production questions To source for a new technology partner To network and make new contacts To compare technology/product side-by-side in action Others



**<sup>ff</sup>Very good and would definitely return next time!<sup>33</sup>** Adrian Saw Manager Research and Development Coltraco Ultrasonics

92% Extremely Satisfied

> 8% Satisfied



### **OUR SINCERE THANKS TO** OGA 2017 OFFICIAL SPONSORS:









brandME Impiana innogen **CURIOPACK** Hotel 0.00 • Kuala I TRADERS @ DICO Gers

#### **CONGRATULATIONS TO** ALL LUCKY DRAW WINNERS OF OGA 2017!

#### DAY 1

Zul Fahmi Zainal Abidin Proposal Engineer - Project Development Sabah International Petroleum

Huawei P10 Nor Zahilah Mat Daud Petrophysicist Energy Quest Sdn Bhd DAY 2

Khidir Siena @ Rahim Ismail Berachah Group Sdn Bhd

# r<mark>aders KL Hotel Voucher</mark> Mohd Faizal bin Abu Bakar

Marketing & Operation Engineer Solar Alert Sdn Bhd

#### DAY 3

**iPhone 7 Plus** Wong Kok Fatt Assistant Proposal Manager Muhibbah Petrochemical Engineering Sdn Bhd

Raymond Fu Hon Leong E & I Commissioning Engineer Petra Resources Sdn Bhd

# Announcin



18-20 JUNE 2019 Kuala Lumpur Convention Centre MALAYSIA

Manager The State of State

www.oilandgas-asia.com

👖 Oil and Gas Asia 🛛 🔽 @OGA2O17 🔞 @oilandgasasia





